

22 Clinton Street Delhi, NY 13753

April 12, 2017

Re: Letter of Recommendation - Appel Osborne

To Whom It May Concern,

It is with great enthusiasm that I share this letter of recommendation in support of Appel Osborne Landscape Architecture. Our firm, Schoolhouse Construction Services, has had the pleasure of working with Appel Osborne on several K-12 capital projects in New York State.

We find Appel Osborne to consistently go above and beyond to meet the needs of the school districts and projects that they support. Their team dedicates an attention to detail that ensures success for their projects and ultimately the end users. They demand high quality standards, while at the same time working within the budgetary parameters of each respective project. Appel Osborne develops design drawings and specifications that represent well-crafted standards, which require an enhanced level of performance from contractors.

Beyond their technical expertise, we find the Appel Osborne team to be very responsive, courteous, professional, and an overall pleasure to work with. Their engineers and landscape architects regularly visit project sites and effectively coordinate with all parties to overcome challenges in the field. They operate with a higher level of communication, which is always appreciated and helps owners have a better understanding of their projects.

Simply stated, it's always a pleasure having the opportunity to work with Appel Osborne. They deliver superior design services, which ultimately benefits all respective project parties. Please do not hesitate to contact me should you have any questions or would like to learn more about our experiences with Appel Osborne.

Sincerely,

Eric P. Robert

Project Manager & President